



## The Department of Health & Family Welfare, Gujarat invites Expression of Interest to set up Healthcare and Related Projects with Government of Gujarat

### HealthCare Profile of Gujarat

- ❖ Holistic Medicinal & Cost Effective Treatment through District Hospitals, Sub District Hospital & private Specialty Hospitals
- ❖ Super-Specialties in Cardiology, Neuro-Surgery, Orthopedics, Infertility Treatment, Joint Replacement, Eye Surgeries, and Kidney Disease
- ❖ Share of primary care in total healthcare market of Gujarat is around 75-80%
- ❖ Huge Potential for tertiary care market
- ❖ Major Corporate Hospital groups such as Apollo, Sterling, Fortis, Wockhardt have made significant investment in setting up state-of-the-art- facilities
- ❖ Greater Emphasis on Education, Research & development
- ❖ Health Insurance, RSBY, ESIS  
Social Insurance (SEWA)
- ❖ Preferred Destination for Medical Tourism
- ❖ Gujarat is second after AIIMS to start Nephro-Urological Surgeries using robotic surgeries
- ❖ IKDRC in Gujarat is premier institute for Liver Transplant
- ❖ World's 1<sup>st</sup> trans-radial lounge for Angioplasty-Angiography (Sterling Hospital)
- ❖ Computer Navigated Surface Replacement Surgery of Hip and Knee-Joint
- ❖ Intra-arterial Thrombolytic Therapy for Acute Stroke
- ❖ Knowledge Partners with International Universities
- ❖ Tele-medicine and Tele-radiology projects

### The areas for seeking MOUs

- ✓ Healthcare Infrastructure
- ✓ PPP for Healthcare Facilities in Rural Areas in Gujarat
- ✓ Healthcare Education & Training
- ✓ Healthcare Facility Management
- ✓ IT Services for Healthcare
- ✓ Setting-up of Super-Specialty Hospitals
- ✓ Hospital Supplies (Hi-tech State of Art Medical Equipments)
- ✓ Diagnostics
- ✓ Ambulatory Care/ Services
- ✓ Medical Insurance
- ✓ Medical Systems/Equipments (Imaging/Radiology/Diagnostics)
- ✓ Hospital Waste Management
- ✓ Tele-diagnostics
- ✓ Alternative System of Medicine (AYUSH)
- ✓ PPP for Urban Healthcare Centers
- ✓ Quality Accreditation
- ✓ Medicities

On receipt of the EOI, genuine and suitable investors will be scrutinized based on the following criteria with weightage allocated as follows:

Sr. No.	Parameters	Weightage % Allocation
1	Technical competency: Key Technical Experts on role Facility/Technology in possession/ use	10 15
2	Experience in Healthcare Industry and allied fields	25
3	Financial Strength (Profit/ Turnover/ Networth as per last 3 years annual statements)	25
4	Scale of Investment	5
5	Investment in Gujarat (existing/ proposed)	10
6	Timeframe of implementation of the proposed project(s)	10
7	<b>Documents to be submitted by the investor</b> i) Audited Balance Sheet for last three financial years ii) Man-power (HR/ Professional) on role iii) Documents related to facility/ technology in possession/ use iv) Certification for proven experience during last three years in same or related business v) Declaration regarding contingent liabilities, legal, financial, or otherwise, if any vi) Existing proposed investment in Gujarat vii) Timeframe for activities	

**Note:**

1. This is an invitation for proposals for setting up healthcare related projects in Gujarat. This will lead to short listing and selection of organizations for signing MoUs subsequently
2. The purpose of the Eoi is to identify interested partners and to get their inputs for the development of various project options.
3. Organizations will be individually intimated for discussions and for presentation at Commissionerate of Health, Medical Education & Medical Services.
4. All the documents should be submitted to **Additional Director (Public Health)**, Commissionerate of Health, Medical Education & Medical Services, Block No. 5, Dr. Jeevraj Mehta Bhawan, Gandhinagar. The last date of Submission of proposal is **12/12/2010**.
5. For any further information, please contact **Additional Director (Public Health)**, Commissionerate of Health, MS and ME, Government of Gujarat at 079-23257948.

## **Application Form**

1. Name of the applicant organization
2. Name of the chief functionary
3. Address
4. Registered Office
5. Contact details
  - a. Phone number
  - b. Email address
6. Year of establishment
7. About the organization
  - a. Vision
  - b. Mission
  - c. Geographical area of operation
  - d. Key areas of operation
8. Proposal for
  - a. Healthcare facility/service delivery
  - b. Feasibility of providing such services in Gujarat
  - c. Proposed partnership model including expectations from the department
  - d. Additional services provided to Govt., if any
  - e. Tentative rollout plan

(Authorized Signatory)

Name:

Designation:

Address:

Phone number:

